



# MIM Management Services

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B. Eng (NA)

- CPEng, Naval Architect
- 25+ years in shipbuilding, construction & heavy engineering
- Former GM Goninan HEO
- Experienced Management Consultant



## What we do ?

- **Consulting Services** - supporting engineering & technical businesses (for 8 years) involved in:
  - **M**ining & Support Services
  - **I**ndustrial
  - **M**arine
  - > 70 clients in 10 years; >72% repeat business; 99% referrals
- **Four Key Areas** of Business activity:
  - Business Performance Improvement
  - Project Management
  - Executive Support
  - Asset Management Systems



# Business Performance Improvement



# Business Performance Improvement

- **Business Review** – internally developed systems & processes to determine the operating & financial performance of your business
- **Management Review** – internally developed software designed to audit & measure management performance
- **Financial Diagnostics** – software to assess financial performance & financial modeling for budgets & cash flow projections
- **Business Systems** – internally developed cash flow management tool, dedicated databases, estimating system. Find a problem, fix a problem



# Business Performance Improvement

- **Strategic Planning** – ‘Innovate the Hunter’ planning techniques
- **Business Planning** – Strategic plan, financial plan, operations plan
- **Innovation Assessment** – ‘Innovate the Hunter’ software to measure ‘how innovative are you’
- **“Ready for Sale”** – preparing your business for sale to optimise returns. Succession planning software – how ready are you?
- **Grant applications** – COMET, Commercial Ready, Regional Partnerships, DSRD etc



# Executive Support



**Executive Support**

**Executive level skills** on a short to medium term basis to assist with:

- Acquisitions
- Divestments
- New product launches
- Growth



# Project Management



# Project Management

- MIM have \$60M D&C projects under management currently
- Major engineering projects:
  - Steel fabrication (major D&C projects)
  - Materials handling
  - Civil
- Major capital works expediting
- Business or commercial projects:
  - Acquisitions
  - Divestments
  - New product launches



# Asset Management



# Asset Management

**MIM Management Services (“MIM”)** have secured an agency agreement with Australia’s leading provider of asset management systems – **Relegen**. Based in Sydney, **Relegen** has developed asset management systems for defence applications and are a ‘top 20’ SME provider of services to the Australian Defence forces

**r e l e g e n**



# Asset Management

relegen





## baseLINE



- Is **Relegen's** flagship product
- **Structuring the hierarchy of assets** – whole plant, components and parts
- **Asset identification & auditing** – asset **DNA** through unique RFID tagging system
- **Control of Change Management** - through workflows
- **Asset status accounting** - ready access & traceability of asset documentation & attributes
- **Maintenance** – principals of RAM & RCM
- **MIM will:**
  - Coordinate customisation
  - Project manage implementation of system



- **For more information:**
  - **Brochures available**  
[www.mimms.com.au](http://www.mimms.com.au)
- For free **Demonstration** session:
  - Registration required
  - Contact Jodie at HunterNet or  
Lee Baines at MIM (49408838)